



VALUEMOMENTUM

Deliver Value Drive Momentum™



ValueMomentum Case Study

DealFoundry and iFoundry enable Online Quote-Bind-Issue capabilities for Regional Carrier

Results

- Delivered a solution aligned with the Carrier's mission of being the most productive and best customer service provider in the West
- Enabled Carrier to write about 60% of BOP business straight through, while enabling the carrier to continuously improve key workflow metrics

Business Situation

The Client is a leading regional property and casualty insurer serving the Western United States providing personal, home, auto, commercial, agricultural and surplus lines insurance. The Carrier sought to:

- Make it possible for underwriters to have a consistent work process, while working virtually
- Provide the ability to configure underwriting rules immediately as needed and deploy them to systems
- Increase collaboration, document sharing and case management among all stakeholders

Challenge

The Client's underwriting department was faced with a number of challenges:

- Underwriters working from branch offices were unable to work virtually
- There was a concern of inconsistent underwriting processes; authority rules were not enforceable at times
- There was limited ability to respond swiftly when risk appetite needed to be tempered
- There were different front end and rating systems for each LoB

Solution

ValueMomentum configured and deployed DealFoundry Underwriting & Portal and iFoundry, in a solution that:

- Provided a common front end and rating for commercial lines and surplus lines.
- Enabled consistent underwriting based upon authority
- Equipped users with the ability to configure and deploy rules within minutes of devising a response plan to market conditions
- Enabled underwriters to work virtually via a secure web-based system.

About ValueMomentum

ValueMomentum provides Software & Services to Insurance, Healthcare & Financial Services firms.

Our Software is offered as part of our Foundry family of products that addresses Product Configuration, Rating, Underwriting and Agent Portal. Our Services offerings include Application Development & Systems Integration, Enterprise Content Management, Quality Assurance & Testing, Information Management & Business Intelligence and Customer Relationship Management.

Contact ValueMomentum today by writing us at solutions@valuemomentum.com or visit www.valuemomentum.com.

Industry Recognition



Honoring organizations using IT for maximizing business impact



Recognized by Tech Decisions & Novarica as Winner of 2012 RAVE Award based on high scores achieved in Novarica's Average Customer Experience (ACE) Rankings and in an Insurance Networking News and Financial Insights (an IDC Company) survey as "Up & Coming" and "Adds Best Value".

Ranked 24th in Deloitte Technology Fast 50 India, 225th in Fast 500 APAC.; Information Week EDGE Award for "Product Design & Rating"



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